

# Strategic Equity Solutions



**Stephen Roti**

*Managing Director*

*Global Head of Strategic  
Equity Solutions*

- Stephen Roti has 25 years of experience with structured equity, private equity and hybrid transactions.
- He is the Global Head of Citi's Strategic Equity Solutions Business, which is inclusive of Citi's structured equity derivative, private funds, and structured prime businesses. Prior to this, he ran the convertible and corporate equity derivative origination businesses globally for Barclays (and the same businesses in the US at predecessor Lehman). He also ran the US hybrid (preferred) origination business in the US.
- Stephen has broad experience pricing, structuring and originating various types of structured equity risk, including margin loans, PE LP Financing, single stock investment transactions, structured convertible and convertible dilution management transactions, structured share repurchase transactions, complex equity monetizations, contingent capital, and single stock / index hedging and monetization transactions.
- He has advised and executed transactions on behalf of some of the most important investors and corporates globally.
- Prior to 2004, Mr. Roti held similar positions with JPMorgan.
- Stephen graduated magna cum laude from Macalester College and received his JD from Yale Law School.